



South West Wildlife Fundraising Ltd.

Fundraiser (face to face)

For: Dorset Wildlife Trust

Salary: Average earnings of £16.50 per hour. Guaranteed base plus uncapped commission. Top performers receive £30+ per hour.

South West Wildlife Fundraising Ltd (SWWFL) working on behalf of Dorset Wildlife Trust (DWT) is seeking experienced salespeople with a love of the great outdoors to contribute even more to the amazing growth in sales SWWFL has achieved over the last 5 years.

Working responsibly with Covid-19 safe procedures, wildlife membership recruitment has flourished with many people finding a renewed passion for their local wildlife. We gain members via good quality venues such as retail stores, garden centres, farmers markets, fetes and fairs booked by our specialist Venues Team.

We are now seeking mature, patient, self-motivated, fun-loving, hard-working people with resilience and heaps of determination to join our expanding team across Dorset who want to make a real difference for local wildlife.

SWWFL is owned by 9 Wildlife Trust charities in the South West.

Responsibilities

- Engage with members of the public at various booked events and venues across Dorset to promote the inspirational work of DWT
- To gain support by signing members of the public up as members of Dorset Wildlife Trust

Requirements

- Experienced in direct sales, fundraising, F2F and/or promotions preferred
- Must have access to a car and a full driving licence
- Looking for permanent role, creating a flexible working pattern, ideally 3 days per week, Friday, Saturday and Sunday
- Confident, self-motivated, well-rounded person able to work to a high degree of autonomy
- People-focused with an enthusiastic, engaging personality
- Ideally, a love of nature; wanting to make a real difference to protect it now and for the future

Rewards

- Permanent, employed roles with fantastic, uncapped earnings potential (currently £30+ per hour for top performers)
- £11 per hour guaranteed during the probationary training period with commission & bonuses paid from day 1
- A successful, supportive, "family-feeling" company
- Full training and support provided: a 3-day induction with shadow training & field coaching
- Travel expenses paid (40p per mile)
- Pension scheme
- Varied working environments

Here is what some of our current employees are saying about working for Southwest Wildlife Fundraising:

- Working for a very worthwhile charity gives a great sense of satisfaction
- Fantastic company to work for, relaxed and friendly atmosphere
- Good team spirit, soft-selling, individual styles encouraged, good induction
- Great organisation with clear objectives. Opportunity to share your passion of wildlife with others.
- A great charity rather than greedy business, Short shifts, variety of locations

Would you like the opportunity to work for such a rewarding company with clear objectives in a job with great job satisfaction? Could you be the special person we are looking for?

If so, please apply now by sending your CV and a short, eye-catching covering note indicating why you are suitable to: - Giles Herbert, Membership Sales Manager.

As a charity, we lack the resources to advise all candidates if their application is unsuccessful. If you do not hear from us within four weeks, we will have decided not to take your application any further. Thank you for your interest in working with SWWFL.