



Wildlife Sales Membership Recruiter (part time & full time)

Salary: Guaranteed £10 per hour, uncapped commission, average earnings of between £12.50 - £20+ per hour.

During probation you are paid an additional £2 per hour, so £13 per hour.

South West Wildlife Fundraising Ltd (SWWFL) is seeking **experienced salespeople** with a love of the great outdoors to contribute even more to the amazing growth in sales achieved for local Wildlife Trusts in Avon, Devon, Dorset, Gloucestershire, Gwent, Hampshire & Isle of Wight, Herefordshire, Somerset, Wiltshire and Worcestershire.

Working responsibly with Covid 19, Wildlife membership recruitment has flourished with many people finding a renewed passion for their local wildlife. We have recently signed up our 60,000th new member helping to protect more wildlife and wild places across our 8 owning Wildlife Trust charities. We gain these members via good quality venues (such as retail stores, garden centres, tourist attractions, markets), corporate locations & fetes, fairs and shows booked by our specialist central venues team.

We are now seeking mature, patient, self-motivated, fun-loving, hard-working people with resilience and heaps of determination to join our expanding teams who want to make a real difference to local wildlife.

Responsibilities

- Engage with members of the public at various booked events and venues across to promote the inspirational work of their local Wildlife Trust
- To gain support by signing members of the public up as Wildlife Trust members
- To meet daily our commitment to the local Wildlife Trust, to help it grow and support wildlife more effectively

Requirements

- Must have experience in direct sales, fundraising, F2F and/or promotions preferred
- Must have access to a car and a full driving licence
- Looking for permanent role, creating a flexible working pattern, a choice of 2 to 5 days across a week. Working across weekends will create the highest commission payments.
- Confident, self-motivated, well-rounded person able to work to a high degree of autonomy
- Must be 18+ with no upper age limit for applicants (we find this type of work especially suits semi-retired or retired people)
- People-focused with an enthusiastic, engaging personality
- Ideally, a love of nature; wanting to make a real difference to protect it now and for the future

Rewards

- Permanent, employed roles with fantastic uncapped earnings potential (currently £20-£30+ per hour for top performers)
- £13 per hour guaranteed during the probationary training period with commission & bonuses paid from day 1. Then £10 per hour + commission once probation passed.
- A successful, supportive, "family-feeling" company who takes great care & pride in its employees
- Full training and support provided: a 3-day induction with shadow training & field coaching

- Travel expenses paid (40p per mile)
- Pension scheme
- Varied working environments with much of our work based in different locations
- Lots of opportunities to work at outdoor fetes, fairs and festivals

This role is ideal for someone who gets a 'buzz' out of selling, is looking for flexibility in their working life, is a natural people-person with great listening skills who has a desire to 'put something back' into the community and make a real difference to local wildlife.

Here is what some of our current employees say about working for SWWFL:

"Working for a very worthwhile charity gives a great sense of satisfaction."

"Fantastic company to work for, relaxed and friendly atmosphere."

"Good team spirit, soft-selling, individual styles encouraged, good induction."

"Great organisation with clear objectives. Opportunity to share your passion of wildlife with others."

"A great charity rather than greedy business, short shifts, variety of locations."

Would you like the opportunity to work for such a rewarding company with clear objectives in a job with great job satisfaction?

Could you be the special person we are looking for?

If so, please apply now by sending your **CV and a short, eye-catching covering note indicating why you are suitable and would stand out from the crowd** to recruitment@swwfl.co.uk